

BID SUBMISSION FORM

Company Name:

ORDER Nr: 2025/ESA-020

| ITEM NR | CARGO | THE LOADING PORT | THE DISCHARGING PORT | GROSS QUANTITY OF CARGO (TONs) (A) | UNIT FREIGHT OF BID (EUR/TON)* (B) | TOTAL FREIGHT OF BID (EUR) (A*B) | Bandırma |
|------------|----------------------|---------------------|----------------------------|---------------------------------------|--|--|-----------------------|
| | | | | | | | LAYCAN |
| 1 | MISC. BORON PRODUCTS | Bandırma | TERNEUZEN | 13233.98 (+/- % 10 ETİ option) | 0 | 0 | 10.03.2025-14.03.2025 |

Total: 13233.98

Total: 0

NOTES :

1.This form is sign by authorized personal.

2.Alternative bids, tonnage differences and other informations shall be written on "ADDITIONAL INF. FOR YOUR BID" section which at below.

VESSEL IMO:

LAST 4 CARGOES:

LOADING PORT ETA :

ENC : Vessel's particulars, P&I and Class certificates, cargo plan, hold photographs

ADDITIONAL INF. FOR YOUR BID

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BASIS OF TRANSPORT: FIOST lashing / securing / dunnage

Bandırma PORT LAYCAN : 10.03.2025-14.03.2025

ETA NOTICE : The contractor shall report vessel's estimated time of arrival (ETA) to loading and unloading ports at 7, 5, 3, 2 and 1 days intervals to Eti Maden and Buyer.

QUANTITY OF THE CARGO : Total: 13233.98 (+/- 10% option)

THE DEADLINE FOR BIDDING : 05.03.2025 13:30:00

THE VESSEL MUST BE MAX 20 YEARS OLD

DETAILS OF PRODUCTS

TERNEUZEN

6500 tons KIR Etibor-48 (P2558100) in bulk,

300 tons BAN Borax Decahydrate (P2551090) in 1 MT LAM PP big bags without bottom valves

46,2 tons BAN Borax Decahydrate Powder (P2551089) in 25 kg LAM PP bags on 1050 kg 4-way pallets

350 tons EME LS Boric Acid (P2557092) in 1 MT LAM PP big bags without bottom valves

500 tons EME LS Boric Acid (P2557093) in 1 MT LAM PP buffle big bags with bottom valves

100 tons EME ULS Boric Acid (P2557091) in 1 MT LAM PP buffle big bags with bottom valves

1100 tons BAN NS Boric Acid (P2557094) in 1 MT LAM PP big bags without bottom valves

480 tons KIR Etibor-68 (P2559101) in 1,2 MT LAM PP big bags without bottom valves

700 tons BAN Etibor-68 (P2559102) in 1 MT PP+PE big bags without bottom valves

2200 tons BIG -75 mic Ground Colemanite (P2560097) in 2 MT LAM PP baffle big bags without bottom valves

96 tons BIG -75 mic Ground Colemanite (P2560099) in 1 MT LAM PP big bags without bottom valves

48 tons BIG -75 mic Ground Colemanite (P2560096) in 25 kg LAM PP bags on 1200 kg 4-way pallets

700 tons BIG -75 mic Ground Colemanite (P2560098) in 1 MT LAM PP big bags with bottom valves

13,2 tons BAN Etidot-67 (P2567103) in 600 kg PP+PE big bags with bottom valves

28,8 tons BAN Etidot-67 (P2567104) in 20 kg Craft bags on 720 kg 4-way pallets

46,2 tons BAN Boron Oxide Glassy (P2550095) in 25 kg Craft bags on 1050 kg 4-way pallets

Total Net: 13.208,400 tons (+/- %10 option)

Total Gross: 13.233,980 tons (+/- %10 option)

At discharging ports demurrage at the rate of 5000 EUR per day pro rata to be paid by Buyer.

Total discharging time is 7.98 days (WWD & SSHEX). If tonnages is increased, total time will be revised according to discharging rates.

Dispatch at the discharging ports is half of the demurrage (Demurrage/Half Despatch)

- **6500 tons bulk Etibor-48 will be loaded at Nr.14 Eti Maden pier and other products will be loaded at one of Çelebi Terminal's pier is determined by the Contractor's agency.**
- **Bulk products should be stowed in different holds.**
- **Big bags should be stowed in different hold.**
- **Etibor-68 and Borax Decahydrate big bags could be stowed on top of Etibor-48 bulk.**

- Big bags must be stored maximum 8 tiers.

Bulk products should be loaded in different holds seperately.

Product type and tonnages could be changed by ETİ within +/- 10% option.

When the bid is accepted by ETİ with certain tonnages, The option will be +/- 5%

The products are harmless, non-dangerous and non imo classed.

DETAILS OF LOADING PORT

Bandırma Eti Maden Berth (pier) :

Length: approximately 180 meter

Width: approximately 80 meter

Berth draft: SSW approximately 8,00 meter

1gsb (good, safe berth) & aa (always afloat)

Loading rate: approximately 5400 tons per day for bulk WWD & SSHEX

Çelebi Terminal :

| Berth Length & drafts | | |
|-----------------------|---------------|--------------------------------------|
| | Length | |
| Berth Nr. | approximately | Approximately DRAFT SSW (Summer Salt |

| | (meter) | Water) (METER) |
|-----|---------|--|
| 2-3 | 284 | 9 |
| 4-5 | 324 | 10 |
| 6 | 130 | 10 |
| 7-8 | 380 | 11 for 250 meter section of berth 10 for 130 meter section of berth |
| 9 | 204 | 10 |
| 11 | 190 | 10 |

Width: approximately 80 meter

1gsb (good, safe berth) & aa (always afloat)

Loading rate: approximately 1500 tons per day for Big-Bag & 750 tons per day for pallets WWD & SSHEX.

DETAILS OF DISCHARGING PORT

1 SAFE BERTH, TERNEUZEN

Unloading berth will be notified at discharging port by the agency of BUYER.

Discharging rate:

2500 tons per WWD & SSHEXfor bulk

1250 tons per WWD & SSHEX for tons

All discharging rates are WWD & SSHEX.

Working hours of port: Mon-Fri 08:00-24:00

The information as special characteristics, administrative and technical conditions, icing and other climatic conditions of the discharging port should be observed while the most suitable ship is provided by the Contractor.

If the ship stranded at sea and/or ports due to climatic condition and icing and/or not berth to port/terminal/piers due to same and other reasons, in this case costs, expenses borne by the Contractor.

THE LOADING AGENCY

The loading agency of Contractor must be localized in Bandırma and it must being worked as shipping agency under permit and license of TC Maritime Undersecretary and should have managed the loading operation of bulk/bags/palletized products.

THE DISCHARGING PORT AGENCY OF BUYER:

VERBRUGGE MARINE B.V.
ZWEDENWEG 1, PORT NUMBER 1361
NL-4530 AA, TERNEUZEN
THE NETHERLANDS
Tel: +31 (115) 646 324
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