

# BID SUBMISSION FORM

**Company Name:**

**ORDER Nr:** 2025/ESA-066

| ITEM<br>NR | CARGO                | THE LOADING<br>PORT | THE<br>DISCHARGING<br>PORT | GROSS QUANTITY OF<br>CARGO (TONs) (A) | UNIT FREIGHT<br>OF BID<br>(EUR/TON)* (B) | TOTAL FREIGHT<br>OF BID (EUR)<br>(A*B) | Bandırma              |
|------------|----------------------|---------------------|----------------------------|---------------------------------------|------------------------------------------|----------------------------------------|-----------------------|
|            |                      |                     |                            |                                       |                                          |                                        | LAYCAN                |
| 1          | MISC. BORON PRODUCTS | Bandırma            | TERNEUZEN                  | 9760.45 (+/- % 10 ETİ<br>option)      | 0                                        | 0                                      | 01.09.2025-05.09.2025 |

Total: 9760.45

Total: 0

NOTES :

1.This form is sign by authorized personal.

2.Alternative bids, tonnage differences and other informations shall be written on "ADDITIONAL INF. FOR YOUR BID" section which at below.

VESSEL IMO:

LAST 4 CARGOES:

LOADING PORT ETA :

ENC : Vessel's particulars, P&I and Class certificates, cargo plan, hold photographs

ADDITIONAL INF. FOR YOUR BID

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BASIS OF TRANSPORT: FIOST lashing / securing / dunnage

Bandırma PORT LAYCAN : 01.09.2025-05.09.2025

ETA NOTICE : The contractor shall report vessel's estimated time of arrival (ETA) to loading and unloading ports at 7, 5, 3, 2 and 1 days intervals to Eti Maden and Buyer.

QUANTITY OF THE CARGO : Total: 9760.45 (+/- 10% option)

THE DEADLINE FOR BIDDING : 27.08.2025 13:30:00

THE VESSEL MUST BE MAX 20 YEARS OLD

## DETAILS OF PRODUCTS

### TERNEUZEN

5500 tons KIR Etibor-48 (P2558357) in bulk

100 tons BAN Borax Decahydrate (P2551358) in 1 MT LAM PP big bags without bottom valves

23,1 tons BAN Borax Decahydrate Powder (P2551359) in 25 kg LAM PP bags on 1050 kg 4-way pallets

250 tons EME Boric Acid LS (P2557360) in 1 MT LAM PP big bags without bottom valves

500 tons BAN Boric Acid NS (P2557361) in 1 MT LAM PP big bags without bottom valves

60 tons EME Boric Acid ULS (P2557363) in 1 MT LAM PP big bags BUFFLE with bottom valves

5,25 tons BAN Boric Acid Powder (P2557362) in 25 kg LAM PP bags on 1050 kg 4-way pallets

199,2 tons KIR Etibor-68 (P2559374) in 1,2 MT LAM PP big bags without bottom valves

600 tons KIR Etibor-68 (P2559375) in 1 MT PE+PP big bags without bottom valves

24 tons BAN Etibor-68 (P2559373) ) in 25 kg LAM PP bags on 1200 kg 4-way pallets

1800 tons BIG Ground Colemanite (-75 Mic) (P2560365) in 2 MT LAM PP BUFFLE big bags without bottom valves

400 tons BIG Ground Colemanite (-75 Mic) (P2560367) in 1 MT LAM PP big bags with bottom valves

240 tons BIG Concentrated Colemanite (-3 mm) (P2562372) in 1,2 MT LAM PP big bags with bottom valves

14,4 tons BAN Etidot-67 (P2567378) in 600 kg PP+PE big bags with bottom valves

28,8 tons BAN Etidot-67 (P2567376) in 20 kg Kraft bags on 720 kg 4-way pallets

**Total Net: 9.744,750 tons (+/- %10 option)**

**Total Gross: 9.760,450 tons (+/- %10 option)**

Product type and tonnages could be changed by ETİ within +/- 10% option.

When the bid is accepted by ETİ with certain tonnages, The option will be +/- 5%.

The products are harmless, non-dangerous and non imo classed without bulk Boric Acid and Zinc Borate.

## **DETAILS OF DEMURRAGE AND DESPATCH**

**At discharging ports demurrage at the rate of 5000 EUR per day pro rata to be paid by Buyer.**

**Total discharging time is 5.61 days (WWD & SSHEX). If tonnages is increased, total time will be revised according to discharging rates.**

**Dispatch at the discharging ports is half of the demurrage (Demurrage/Half Despatch).**

## **DETAILS OF LOADING**

5500 tons bulk Etibor-48 will be loaded at Nr.14 Eti Maden pier and other products will be loaded at one of Çelebi Terminal's pier is determined by the Contractor's agency.

Etibor-48, Etibor-68 and Borax Decahydrate big bags could be stowed on top of Etibor-48 bulk.

Big bags must be stored maximum 8 tiers.

The palletized products should be loaded in 4 tiers maximum.

The tarpaulin branda or thick nylon must be laid onto bulk cargo.

## **DETAILS OF LOADING PORT**

### **Bandırma Eti Maden Berth (pier) :**

Length: approximately 180 meter

Width: approximately 80 meter

Berth draft: SSW approximately 8,00 meter

1gsb (good, safe berth) & aa (always afloat)

Loading rate: 5400 tons per day for bulk WWD & SSHEX

### **Çelebi Terminal :**

| Berth Length & drafts |               |                                                                              |
|-----------------------|---------------|------------------------------------------------------------------------------|
|                       | Length        |                                                                              |
| Berth Nr.             | approximately | Approximately<br>DRAFT SSW<br>(Summer Salt<br>Water) (METER)                 |
|                       | (meter)       |                                                                              |
| 2-3                   | 284           | 9                                                                            |
| 4-5                   | 324           | 10                                                                           |
| 6                     | 130           | 10                                                                           |
| 7                     | 380           | 11 for 250 meter<br>section of berth<br>10 for 130 meter<br>section of berth |
| 9                     | 204           | 10                                                                           |
| 11                    | 190           | 10                                                                           |

Width: approximately 80 meter

1gsb (good, safe berth) & aa (always afloat)

Loading rate: 1500 tons per day for Big-Bag & 750 tons per day for pallets WWD & SSHEX.

## DETAILS OF DISCHARGING PORTS AND RATES

1 SAFE BERTH, TERNEUZEN

Unloading berth will be notified at discharging port by the agency of BUYER.

### Discharging rate:

2500 tons per WWD & SSHEX for bulk

1250 tons per WWD & SSHEX for bigbags and pallets

All discharging rates are WWD & SSHEX.

Working hours of port: Mon-Fri 08:00-24:00

The information as special characteristics, administrative and technical conditions, icing and other climatic conditions of the discharging port should be observed while the most suitable ship is provided by the Contractor.

If the ship agrounded at sea and/or ports due to climatic condition and icing, and could not berth to port/terminal/piers due to same and other reasons costs, expenses borne by the Contractor.

### **THE LOADING AGENCY**

The loading agency of Contractor must be localized in Bandırma and it must being worked as shipping agency under permit and license of TC Maritime Undersecretary and shall manage the loading operation of bulk/bags/palletized products.

### **THE DISCHARGING PORT AGENCY OF BUYER**

VERBRUGGE MARINE B.V.  
ZWEDENWEG 1, PORT NUMBER 1361  
NL-4530 AA, TERNEUZEN  
THE NETHERLANDS  
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