NR.2 TYPE SPECIFICATION/CONTRACT BID SUBMISSION FORM

Company Name:

AD Nr: 2019/ESA-270

| | ITEM NR | TRANSPORT WORK | THE LOADING PORT | THE DISCHARGING PORT | CDUSS ULIVILLA I | UNIT PRICE OF BID (EUR/TON) * (B) | TOTAL VALUE OF BID (EUR) (A*B) | Bandırma |
|--|------------|----------------------|------------------|----------------------------|---------------------------------|---|--------------------------------------|-----------------------|
| | | | | | | | | LAYCAN |
| | 1 | MISC. BORON PRODUCTS | Bandırma | TERNEUZEN | 6660.264 (+/- %5 ETİ option) | 0 | 0 | 25.10.2019-31.10.2019 |

Total: 6660.264 Total: 0

NOTES:

1. This form is sign by authorized personal.

2. The bidders who are not in our repertoire declare to accept terms and condition of Nr.2 type specification/contract [that is find on website wwww.etimaden.gov.tr] on the Bid Submission Form and the requested documents and information that seen in same place by ETİ would be deemed to have committed in order to recorded to repertoire.

3. The bids is given via the Bid Submission Form and this Form and its attachment that included details of shipping & transport are signed and cached.

4.The nomination of ship and the Bandirma ETA must be given within the bid submission form and the Bandirma ETA must be suitable to Bandirma LAYCAN.

If the ship nomination & the Bandirma ETA are not given by bidders or the Bandirma ETA is not suitable to Bandirma Laycan, the bids will be disqualified.

5.The bidder accepts all terms of Type 2 Specification/contract and the details of shipping and transport.

6.In case a bid is given by the real and legal persons which is notified as affiliation and/or connected with terrorist organization by security and intelligent authorities, their bids are invalid and if contract was signed, it will be canceled and both of these situations firms will be banned. Bidder/Contractors do not have any right in these cases.

VESSEL IMO:

LAST 4 CARGOES:

LOADING PORT ETA:

ENC: DETAILS OF SHIPPING & TRANSPORT

DETAILS OF SHIPPING AND TRANSPORT

- 1. The bidder will offer all of the work (items).
- 2. All of shipment shall be carried out from the loading ports/berths/terminals to unloading ports/berths/terminals by one ship and in the hold(s) of the ship and without a partial cargo.
- 3. The unloading will be made to buyer's berth is notified Buyer's agency.
- 4. All or some cargo could be directly transshipped into barge(s) and/or coaster(s).
- 5. The bill of lading(s) shall have got the phrase as 'Clean on Board'. The B/L(s) shall be delivered to ETi without delay.
- 6. The holds will be reinforced with hatch cover marine tape (in min. 150 mm widths and at min. 5 mm thickness) or with foam by the Contractor in order to minimize water leakage.

BASIS OF TRANSPORT: FIOST lashing / securing / dunnage

Bandırma PORT LAYCAN: 25.10.2019-31.10.2019

Contractor shall be obliged to make available at Bandırma port, the ship that is suitable to the loading port/berth/terminal and to the discharge port/berth/terminal between 25.10.2019-31.10.2019 following his reception of the transportation instructions from the ETİ

ETA NOTICE: The ship shall report her estimated time of arrival (ETA) to loading and unloading ports at 7, 5, 3, 2 and 1 days intervals to ETİ and sales@etiproducts.com.

QUANTITY OF THE WORK: Total Total: 6660.264 (+/- 5% option)

THE DEADLINE FOR BIDDING: 18.10.2019 13:30:00
BUILT DATE OF VESSEL MUST BE MAX 20 YEARS

DETAILS OF PRODUCTS

4000 tons KIR Etibor-48 (P1958505) in bulk,

1200 tons BAN NS Boric Acid (P1957502) in 1000 kg LAM PP BB without bottom valves,

1000 tons BIG -75 mic Ground Colemanite (P1960503) in 2000 kg LAM PP BB without bottom valves,

260 tons BAN Etibor-68 (P1959499) in 1000 kg PP+PE BB with bottom valves,

72 tons KIR Etibor-68 (P1959497) in 1000 kg PP+PE BB with bottom valves,

24 tons KIR Etibor-68 (P1959496) in 1000 kg PP+PE big bags with bottom valves,

96 tons KIR Etibor-68 (P1959500) in 1200 kg LAM PP BB without bottom valves,

| Total net 6652 tons (+/- %5 ETİ option) |
|--|
| Total gross 6660.264 tons (+/- %5 ETİ option) |
| Total 4000 tons Etibor-48 will be loaded in Eti Maden Berth and the other products are loaded in one of Çelebi Terminal's piers is determined by the Contractor's agency. |
| The big bags should not be stowed on top of bulk. |
| Big bags should be stowed in different hold. |
| Big bags must be stored maximum 6 tiers. |
| Product types and tonnages could be changed by ETİ within 5% option. |
| The products are harmless, non-dangerous and non imo classed. |
| |
| DETAILS OF SHIP |
| The vessel(s) has/have not carried any cargo of coal, chromium, ferrochrome, iron ore and iron concentrate at last 4 (four) cargoes. |
| Shipowner(s) and ship(s) must be a member of IACS or Turk Loydu. |
| Vessel should not been under detention within a year. |
| The ship should be suitable for the characteristic and climatic condition of the loading and unloading ports and the ship should be have proper depth holds in order to use crane and its grabber. |
| The Holds of Ship: The holds of the ship(s) should be double-skinned and box-shaped type, horizontal and vertical bulk head type. The holds shall have steel floors. The holds should be at the same size with the hatches, in "OPEN HATCH" form. The hatches of holds must be MacGregor type or hydrolic end rolling type automatic hatchs. |
| |

Bandırma Eti Maden Berth (pier) :

Length: approximately 180 meter

Width: approximately 80 meter

Berth draft: SSW approximately 8,00 meter

1gsb (good, safe berth) & aa (always afloat)

Loading rate: approximately 5400 tons per WWD for bulk

Çelebi Terminal:

| Berth Length & drafts | | | | | | | | |
|-----------------------|------------------------------|---|--|--|--|--|--|--|
| Berth Nr. | Length approximately (meter) | Approximately DRAFT SSW (Summer Salt Water) (METER) | | | | | | |
| 2-3 | 284 | 9 | | | | | | |
| 4-5 | 324 | 10 | | | | | | |
| 6 | 130 | 10 | | | | | | |
| 7-8 | 380 | 11 for 250 meter section of berth 10 for 130 meter section of berth | | | | | | |
| 9 | 204 | 10 | | | | | | |
| 11 | 190 | 10 | | | | | | |

| Width: approximately 80 meter |
|---|
| 1gsb (good, safe berth) & aa (always afloat) |
| Loading rate: approximately 1500 tons per WWD for Big-Bag & 750 tons per WWD for pallets. |
| DETAILS OF DISCHARGING PORT |
| 1 SAFE BERTH, TERNEUZEN |
| Unloading berth will be notified at discharging port by the agency of BUYER. |
| Discharging rate: |
| approximately 2500 tons per WWD for bulk. |
| approximately 1250 tons per WWD for big bags |
| All discharging rates are WWD & SSHEX EIU |
| The information as special characteristics, administrative and technical conditions, icing and other climatic conditions of the discharging port should be observed while the most suitable ship is provided by the Contractor. |
| If the ship stranded at sea and/or ports due to climatic condition and icing and/or not berth to port/terminal/piers due to same and other reasons Contractor pays all costs, expenses in this case. |
| THE LOADING AGENCY |
| The loading agency of Contractor must be localized in Bandırma and it must being worked as shipping agency under permit and license of TC Maritime Undersecretary and should have managed the loading operation of bulk/bags/palletized products. |

THE DISCHARGING PORT AGENCY OF BUYER:

TERNEUZEN

VERBRUGGE MARINE B.V.

ZWEDENWEG 1, PORT NUMBER 1361 NL-4530 AA, TERNEUZEN THE NETHERLANDS

Tel: +31 (115) 646 324 Fax: +31 (115) 646 370

Email: terneuzen.agency@verbrugge.nl